DC BLOX

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Overview

Mitchell-Wayne Technologies (MWT) was founded in Birmingham, AL in 1995 to provide IT and Helpdesk services. Since then, MWT has expanded its services to provide data protection, cloud computing and managed services for a wide variety of customer environments. President and Founder of MWT, Mitch Hungerpiller says "essentially, Mitchell-Wayne Technologies helps our customers to 'right-size' technology by making good technology decisions that match their specific business needs while minimizing downtime and lowering costs of operations." Hungerpiller emphasizes that "the technology has to be easy to use by employees, and it just needs to work, and I mean always work!"

Mitch visited the DC BLOX Birmingham data center in February 2020 with fellow members of the Entrepreneur Roundtable group of the Birmingham Business Alliance (BBA). Members heard an overview of DC BLOX services over a catered lunch and took a tour of the data center facility. Though not all members were specifically involved with technology, common reactions included: "Wow," "Impressive!" and several agreed: "this is a great resource for the Birmingham business community." Many of the participants were unaware of the fiber network crossroads that the DC BLOX data center sits on that enables high-speed data transport to and from Dallas to the West, Nashville to the North, Atlanta to the East and Florida to the South.

> *". . . all growing businesses need access to state-of-the-art data center resources, but why would any company today want to be in the business of building and managing their own data centers?"*

Mitch Hungerpiller, MWT President and Founder

DC BLOX ENABLES "VIRTUALLY UNLIMITED CAPACITY"

Solution

Since the first phase of DC BLOX's Birmingham data center was built on a 27-acre property, it has the ability to substantially expand, as local demand requires.

According to Hungerpiller, "I feel like I have virtually unlimited capacity, there is no customer that is too big for me now."

MWT has added colocation to the portfolio of services it offers to its customers, but Hungerpiller says, "colocation is such an outdated term considering everything the DC BLOX data center can do for a growing business." It's no longer just a tactical decision to outsource space and power, a modern data center like the DC BLOX Birmingham facility with robust connectivity and its ecosystem of partners enables so many use cases for business continuity, disaster recovery, hybrid cloud, distributed IT, data protection and more. Hungerpiller concludes, "all growing businesses need access to state-of-the-art data center resources, but why would any company today want to be in the business of building and managing their own data centers?" With data center companies like DC BLOX bringing secure, reliable and connected data centers to smaller, growing cities all across the country, that's a great question Mitch Hungerpiller!

About DC BLOX

DC BLOX owns and operates interconnected multi-tenant data centers that deliver the infrastructure and connectivity essential to power today's digital business. DC BLOX's private network fabric and robust connectivity ecosystem enable access to built-in carriers, Internet exchanges, public cloud providers, and DC BLOX data centers to businesses across the Southeast. DC BLOX's data centers are located in Atlanta, GA; Birmingham, AL; Huntsville, AL; and Chattanooga, TN with Greenville, SC and High Point/Greensboro, NC coming soon.

About Mitchell-Wayne

Mitchell-Wayne Technologies, founded in 1995 by Mitch Hungerpiller, offers a wide variety of cost-effective managed IT services to help small and mid-size companies in Birmingham, Alabama save more time, ensure the security of their valuable data, and increase productivity.

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